#### **Federation of International Polo**

#### **General Assembly**

#### Thursday, December 1<sup>st</sup>, 2022

#### **MINUTES**

#### 1. Call to Order. Quorum to establish validity of the GA

Alexis Guynot de Boismenu, officiating as Secretary of the General Assembly, informed that there is a quorum in the first call, as 25 National polo Associations/Federations are present either in person or virtually representing 19.445 votes of a total possible votes of 22.198, therefore with a 87,60 % quorum.

Horacio Areco, President of the Federation of International Polo acted as President of the Meeting.

2. Welcome: Mr. Horacio Areco – President

Dear National Polo Associations, Presidents, dear Friends,

Welcome and on behalf of the Executive Committee and the Council of Administration, I would like to thank you for your support of the Federation. Both to those who joined us from all over the world via zoom, as well as to those who have been able to travel and are present here today.

#### 3. President's Report

As I reach the end of my four-year term as President of FIP, I assure you all, that it has been both, an honor and a privilege to serve the Federation.

I would like to thank the entire Executive Committee team for their support and guidance.

Today we are electing a new president, but although we all have suffered from the pandemic during 2020 and 2021, many things were accomplished during the last 4 years, which I would like to summarize very quickly.

- 1. <u>Administrative issues</u>: We have started and finished FIP administrative reorganization with new offices in Montevideo. By doing so, we have accomplished a substantial reduction of costs, and more efficiency in the management of our legal and accounting systems and reports. We have also eliminated certain potential legal risks and they are no longer a threat.
- 2. <u>Marketing and Communication</u>: We have made an agreement with Click Polo to issue between 4 and 6 digital FIP magazines per year. Additionally, FIP has hired new social media experts, to better manage and feed our social network (Instagram, Facebook, Web Page, etc). This has kept it updated and with better and complete information. We have also signed an agreement with Game Polo, a commercial agent that will help FIP, to find new sources of income, more sponsors, and to develop new polo tournaments and products.
- 3. <u>Financial situation</u>: We have significantly improved our financial position. We have had Operative Surplus during the last 4 years, including those affected by the pandemic, and as of today, FIP has over \$450k in its bank account.

- 4. New tournaments and competitions: in these 4 years, a large part of our focus has been aimed to enhance and promote women's polo. We had the First Women's Super-Nations Cup, 16 to 22 goals, where Argentina, USA and England participated. We also had the First Women World Cup in Buenos Aires, 12 to 16 goals, with 5 countries, England, Argentina, Ireland, Italy and Brasil competing. In addition, the second FIP European Arena Polo Cup was played in Azerbaijan and the first two editions of the Polo Riders Cup were played in France, a tournament that FIP is endorsing and co-organizing with Game Polo.
- 5. <u>Existing International Tournaments played</u>: In Italy was played the third FIP **Ladies** European Polo Championship, and in Spain, the thirteenth European Championship. To classify for the World Cup, we also had 5 play-offs, one in each FIP's zone of the world (in Uruguay, France, South Africa, Australia and Mexico), and finally, a couple of weeks ago, the twelfth Polo World Cup was played in USA. All these tournaments were a great success.
- 6. <u>Ambassador's Cups</u>: We all know how important are the Ambassador's Cups to bring together representatives from many countries, promote friendship and a strong sportive relationship. During the last 4 years, 13 Ambassador's Cups have been played in countries such as Brazil, Argentina, Pakistan, Uruguay, Italy, Paraguay and USA.
- 7. <u>Promotion of Polo</u>: Over the period, we used FIP resources to support and encourage many new coaching and umpiring initiatives around the world, to establish and promote the Polo Rules and to provide much appreciated support for many children's camps and clinics across the world.
- 8. <u>Upcoming tournaments in process</u>: we are currently working with the AAP, to hold the first Arena Polo World Cup in Argentina, next year during the month of May. We have also started working on the next World Polo Championship to be held in 2026.
- 9. <u>Improvement in terms and procedures of our tournaments</u>: The FIP Tournament Procedures have been updated and FIP has continued to work with AAP, HPA and USPA with regards to the rules of polo.

#### And finally,

10. <u>Legal cases</u>: It had been hoped that we would, by now, have the Australian case finalized, but more importantly, that we would have recovered an important portion of the legal cost incurred. Unfortunately, resolution on costs is still pending and we are still waiting for judgement to be handed down, hopefully in the near future.

Thanks again and I am giving the mic to Alex, to start with the agenda.

#### 4. Financial Report and update

A. Approval of Fiscal year 2021/2022 Balance and discharge the Executive Committee and Council of Administration members from any liability. (Annex A – Balance was sent to all members on November 15<sup>th</sup>)

We have prepared the following chart comparing the Budget vs Real for 2021/222 Fiscal year to facilitate the comprehension of th

Fiscal Year October 1st - September 30th					
CONCEPT EXPENSES	BUDGET 21/22 USD	REAL 21/22 USD	COMMENTS		
Administration – AT & SR fees	173.980	166.627			
Administration - Office Expenses	12.000	18.752	We had an increase legal and accounting fees.		
Administration – Professional fees	21.349	19.354			
Marketing	7.309	7.888			
FIP Meetings	6.000	4.018			
Ambassador Cups	14.000	15.687			
IOC Development	36.000	34.319			
Travels	-	-			
Tournaments/Events	25.000	39.595	The main difference are the expenses in Arena Championship fees for Tournament Director, Horse Master and Umpires.		
TOTAL OPERATIVE EXPENSES	295.638	306.240			
INCOME					
Annual Dues	193.000	200.945	We were able to collect past fees from Morrocco.		
Ambassador's Cups	40.000	42.701			
IOC Support	32.000	32.000			
Marketing	62.500	62.500			
Tournaments -	40.000	71.890	Main difference is because of the Women's WPC and Zone D that wasn't budgeted.		
Events - Polo Rider Cup/ARAF	42.000	52.464	Endorsement Fee for Rider Cup and Arena Championship ARAF		
TOTAL OPERATIVE INCOME	409.500	462.499			
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#### Legal Cases

PNY - NCD	17.500	6.234	To be conservative we are budgeting this expense although per the agreement with the Insurer they have to cover 100% of the expenses we will incur.
RdB - HA/AT & 10 Joe Does	30.000	()	Amount estimated by NY Attorney to obtain dismissal of the case.
FIP's Restructuring	30.000	30.000	Final payment of the termination agreement with Felipe.
TOTAL EXTRAORDINARY EXPENSES	77.500	36.234	
FINAL RESULT	36.362	120.025	

Note: We still have pending the CWL/RdBy fees discussion (U\$S 400.000) as well as the costs resolution in Australia.

Mr. Taylor explained the main differences being an increase in Income and Expenses because of the celebration of additional tournaments to those budgeted. The result of this was and increase in the projected surplus. With regards to Extraordinary Expenses, the payment of the termination agreement with F. del Sel was made and the Insurer has so far compensated the

expenses incurred in the Australian case with exception of the legal expenses of the local attorney assisting FIP with the insurer.

Does the General Assembly approve the 2019/20 Balance and discharge the Executive Committee and Council of Administration members from any liability?

The General Assembly unanimously approves the 2021/22 Balance and discharges the Executive Committee and Council of Administration members from any liability.

#### B. Approval of budget for Fiscal year 2022/2023

The Budget was provided to all FIP Members on November 15th.

# Fiscal Year October 1st - September 30<sup>th</sup>

CONCEPT	<b>BUDGET 22/23</b>
EXPENSES	USD
Administration – AT & SR fees	197.760
Administration – Office Expenses	12.000
Administration – Professional fees	22.635
Marketing	9.360
FIP Meetings	6.000
Ambassador Cups	16.000
IOC Development	36.000
Travels	-
Tournaments/Events	11.000
TOTAL OPERATIVE EXPENSES	310.755
INCOME Annual Dues Ambassador's Cups IOC Support Marketing Tournaments - Events - Polo Rider Cup	197.000 58.000 32.000 75.000 22.000 15.000
TOTAL OPERATIVE INCOME	399.000
OPERATIVE SURPLUS/(DEFICIT)	88.245
Legal Cases PNY – NCD	50.000
RdB - HA/AT & 10 Joe Does FIP's Restructuring	25.000
TOTAL EXTRAORDINARY EXPENSES	75.000
FINAL RESULT	13.245

Mr. Taylor explained that this budget contemplates less tournaments as this Fiscal Year FIP will only have the European Championships and the Polo Rider Cup. With regards to the Extraordinary Expenses FIP is being conservative and estimating legal expenses in both legal cases Australia and New York.

Does the General Assembly approve the budget for Fiscal year 2021/2022?

# The General Assembly unanimously approves the budget for Fiscal year 2022/2023.

#### 5. Ambassadors

#### A. Ambassador reappointments

1	Ernesto	Gutierrez	Argentina
2	Ricardo	Mihanovich	Argentina
3	Peter	Prendiville	Australia
4	Richard	Drasche von Wartinberg	Austria
5	David	Agie	Belgium
6	Carlos	Mansur	Brazil
7	Sergio	Cardoso	Brazil
8	Fernando	Grez	Chile
9	Lionel	Soffia	Chile
10	Francisco	Escobar	Costa Rica
11	Ronald	Zurcher	Costa Rica
12	Lila	Pearson	England
13	Roderick	Vere Nicoll	England
14	Hamzeh	Ilkhanizadeh	Iran
15	Alessandro	Giachetti	Italy
16	Hadi	Sirika	Nigeria
17	Mohammed	Kyari	Nigeria
18	Ishaq	Khakwani	Pakistan
19	lago	Masias	Peru
20	Stefano	Pisa di Monterosa	San Marino
21	Pierre	Genecand	Switzerland
22	Harald	Link	Thailand
23	Bruce	Colley	USA

#### B. New Ambassador Appointments

1	Ignacio	Uranga	Argentina
2	Alexis	Guinot de Boismenu	Uruguay
3	Valentin	Martinez	Uruguay
4	Enrique	Junqueira	Paraguay
5	Joao	Sampaio	Brazil
6	Steve	Orthwein (Jr)	USA

#### Ambassador at large.

1 Horacio Areco Argentina	
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# The General Assembly confirms unanimously the appointment and reappointment of Ambassadors.

#### 6. FIP Membership Report

#### A. New members

Presently we are working with two new members, Ecuador and Luxembourg. We have also had a meeting with the authorities of the Korean Polo Federation that have expressed their interest in becoming full members of FIP.

#### B. Membership demotions

Slovakia

The General Assembly unanimously approves the demotion of the Slovakia Polo Association Associations that owes more than 3 years in Membership Dues.

#### 7. Ratification of Members and their categories

#### **A Members**

Argentina - Asociación Argentina de Polo

England - Hurlingham Polo Association

United States - Unites States Polo Association

#### **B Members**

Brazil - Confederacao Brasileira de Polo

Mexico – Federacion Mexicana de Polo

Canada – Canadian Polo Association

Chile – Federacion Chilena de Polo

France – Federation Française de Polo

Germany - Deutscher Polo Verband

Italy – Federazione Italiana Sport Equestri

Spain – Real Federacion Española de Polo

Switzerland – Swiss Polo Association

Australia – Australian Polo Federation

New Zealand – New Zealand Polo Association

Malaysia – Royal Malaysian Polo Associatio

India – Indian Polo Association

Iran – Polo Federation of Iran

UAE - United Arab Emirates Polo

#### **C** Members

Guatemala – Asociación de Polo de Guatemala

Costa Rica – Asociación de Polo de Costa Rica

Perú – Federacion Deportiva Nacional Peruana de Polo

Uruguay – Asociación Uruguaya de Polo

Paraguay – Federacion Paraguaya de Polo

Austria – Austrian Polo Federation

Azerbaijan – Equestrian Federation of Azerbaijan

Belgium - Belgium Polo Federation

Ireland - All Ireland Polo Club

Monaco – Monaco Polo Federation

Netherlands – Stitching Polo Nederalnd

Portugal – Associacao Portuguesa de Polo

Russia – Russia Polo Players Federation

Hungary – Hungarian Polo Association

Ukraine – Ukrainian Polo Federation

Uzbekistan – Uzbekistan Polo Federation

Thailand – Thailand Polo Association

Philippines – Philippine National Federation of Polo Players

Japan – Japan Polo Federation

China – Chinese Equestrian Association

Singapore – Singapore Polo Association

Indonesia - Indonesian Polo Association

Pakistan - Pakistan Polo Association

Egypt – Egyptian Polo Federation

Morocco – Federation Royale Marocaine de Polo

Kuwait - Kuwait Polo Committee

Saudi Arabia - Saudi Polo Federation

Oman - Royal Oman Polo Club

Nigeria - Nigeria Polo Federation

The General Assembly unanimously ratifies all Full Member Associations listed above.

#### 8. Tournament Procedures

We have completed the Tournament Procedures modifications and the new version has been uploaded to our web site. The main changes refer to the procedures to determine the host Associations for FIP Championships. We have done this by following IOC new procedures for establishing the hosts of the Olympics. The process is based on the Executive Committee working with an association as a "preferred bidder".

The Executive Committee will continue to update and modify the Tournament Procedures as needed from time to time.

#### 9. Election of electoral Committee

The following persons are proposed to integrate the Electoral Committee

Piero Dillier

Francois Berger

Alejandro Taylor

Does the General Assembly approve the designation of Piero Dillier, Francois Berger and Alejandro Taylor as members of the Electoral Committee?

The General Assembly unanimously approved the designation of Piero Dillier, François Berger and Alex Taylor as members of the electoral Committee.

**10.** B and C country caucus for Council of Administration elections. 2 B members and 1 C member appointees

Mandates of Miguel Calzada and Philippe Perrier, representing B Countries, and Emanuel Seidner representing C Countries end their mandate.

Letters have been received from the Mexican Polo Federation, French Polo Federation and the Guatemala Polo Association proposing the reelection for another mandate of Miguel Calzada, Philippe Perrier and Emanuel Seidner, respectively.

As no other candidates have been proposed to cover these positions there is no need to have the separate caucuses for B and C members to elect their representatives. Therefore, the General Assembly approves unanimously the renewal for the period 2022-2024 of Mr. Miguel Calzada and Mr. Philippe Perrier representing B members and Mr. Emanuel Seidner representing C members.

#### 11. Election and confirmation of Authorities

A. Election of the President for the 2022-2024 period

The Swiss Polo Association presented the candidature of Mr. Piero Dillier following FIP bylaws. This candidature has been seconded by The French Polo Federation, The Federazione Italiana Sport Equestri, German Polo Federation, Real Federacion Española de Polo, Asociacion Argentina de Polo and the Hurlingham Polo Association.

The candidature is put to the consideration of the Assembly.

Mr. Piero Dillier is elected unanimously President of the Federation of International Polo for the period 2022-2024

#### B. Ratification of the Council of Administration Members

Mandates of Stewart Armstrong and Tony Coppola (USPA) and Roderick Vere Nicoll end their mandate and the AAP, HPA and USPA have reappointed them to serve as Council of Administration members

Mandates of Phillipe Perrier and Miguel Calzada, representing B Countries, end their mandate.

Emmanuel Seidner representing C Countries ends his mandate and have been reelected for another two-year period.

Therefore, the General Assembly unanimously ratifies the members of the Council Of Administration

Vice Presidents: Delfin Uranga (AAP), Stewart Armstrong (USPA) and Nick Wiles (HPA)

Members: Delfin Uranga, Julian Martinez Youenns, Stewart Armstrong, Tony Coppola, Roderick Vere Nicoll, Phillippe Perrier, Alessandro Giachetti, Peter Prendiville, Miguel Calzada, Emmanuel Seidner and Alexis Guynot de Boismenu.

C. Election and Ratification of Executive Committee Members

Marcos Aldao (AAP)

Tony Coppola (USPA)

Peter Prendiville (B Members)

Francois Berger (C Members)

David Woodd - Observer

The General Assembly unanimously ratifies the members of the Executive Committee.

D. Election and Ratification of the Finance Committee Members

Treasurer: Alexis Guynot de Boismenu

Members: Lionel Soffia and Tommy Rinderknecht.

The General Assembly unanimously ratifies the members of the Finance Committee.

#### 12. Polo Development Fund and ARISF/IOC Fund

The different polo development programs that have been approved and developed during 2022 are the following:



IOC DEVELOPMENT PROGRAMME 2022	AMOUNT	MEMBER
SCHOOL STUDENTS POLO TOURNAMENT	3,000	NEW ZELAND
Understanding Polo Promotion, Practice and		
rules seminar	3,000	NETHERLANDS
Kids Polo School 2022	3,000	AUSTRIA
Youth Polo Tournament / Women Polo		
Academy	4,000	ARGENTINA
FIP Polo Jugend Camp 2022	3,000	GERMANY
Swiss polo development program -		
PLATFORM FOR PLAYERS AND JUNIOR		
MEMBERS	3,000	SWITZERLAND
Support developmento of Polo for Children		
and Women in Ireland	3,000	IRELAND
CLINICA CATEGORIAS INFERIORES 2022	3,000	SPAIN
Youth and referees trainning	3,000	URUGUAY
SUB TOTAL	28,000	

ANTIDOPING	AMOUNT
PLAYOFFS ZONE B	2000
PLAYOFFS ZONE C	2000
FINAL WORLD CUP	1800
SUB TOTAL	5800

#### **NEW ZELAND**

### School student's polo tournaments

Three interschool polo tournaments - 28<sup>th</sup> Nov 2021 Feb 27<sup>th</sup> 2022 March 27<sup>th</sup> 2022

The purpose is to create more students playing polo. For them to see that this sport is achievable at school level with minimum logistical & financial input on their part. We will implement this by providing assistance to the polo schools in Canterbury and later one in Marlborough. These schools will provide ponies, tack, and teachers at a minimum of cost (subsidized by grants such as FIP) so the potential players can get a polo experience with the objective of playing long term.

#### **NETHERLANDS**

#### **Understanding Polo – Promotion and practice.**

Main focus is to develop each person's skills and give them learning points and training routines to practice with. This motivates players to keep playing and develop. There is a total of 40 participants in different locations we use.

The concept is that players from different places get to know each other and also bring the new players in contact with the better experienced players. In this way they help each other, feed of the experience and make teams together. Also working on rules and technique is not the most popular subject but, in this program, it was put into practice and easily adapted.

#### **AUSTRIA**

#### **Kids Polo School 2022**

Young future polo players are trained and educated in different Polo related topics.

Twelve kids were trained from May to September once a week (for 2 hours) in a group; the day of the week depended on the weather. They were trained in a group by Polo-teacher Nicolas Penfold.

Some of the children took additional private lessons to improve their skills. During the group lessons, games were played and also Polo related topics were talked about and taught such us what is the purpose of an Umpire, what are the most important rules to be respected in a Pologame, how to take care of a horse, which equipment do I need etc.

#### **ARGENTINA**

#### **Women Polo Academy**

This was four days learning and training polo rules, game tactics, riding and stick & ball technique. The purpose of the project is to develop women polo players, applying standardize teaching techniques developed by Polo University, by AAP Certified Polo Instructors using the program.

This is a joint program between the AAP, AAP Certified Polo Instructors and Triple Crown Coach Milo Fernandez Araujo. The main focus is on:

Riding lessons with emphasis on Riding for Polo Hitting technique lessons on wooden horse Stick and Ball lessons Lesson on Polo Rules, Basic theories of polo and Game strategies Instructional Chukkas

#### **Polo University Junior Academy**

The participants were youth polo players of ages ranging from 15 to 21 years old.

The purpose of the project is to develop young polo players, applying standardize teaching techniques developed by Polo University, by AAP Certified Polo Instructors and Triple Crown Coaches using the program.

Lesson on advanced theories of polo, polo rules and Game Tactics and Strategies Sports Values, Polo Riding Technique and Instructional Chukkas.

#### **GERMANY**

#### FIP Polo Jugend Camp 2022

26 to Sunday 29th May.

Polo training daily from 9 to 18 including theory lessons and practical workshop.

The main objective of the programme is to gain young new polo players, improve the German Polo Level and discover talented young players.

Participants are divided into four or five groups of same level and will be taught by extensive time schedule. The content is fair play, history of polo, equipment, riding practice, riding for polo, chukker practice and end with a tournament. The training lessons are in German and English.

A video of the Polo Jugend Camp 2022 prepared by Oliver Schmidt was shown.

#### **SWITZERLAND**

#### **Swiss Polo Development**

The project is to harmonize and develop the theoretical and tactical knowledge of Swiss players via an online platform and application. To help player improve their polo even off season by online classes about technique, tactics but also riding tips, horsemanship and fitness.

The target group are all players registered in Switzerland with focus on junior (under 21), women and all new players.

We want to harmonize the polo teaching in Switzerland. That all managers have a tool to help them to teach and reach the same standards everywhere in the country. The platform was until 2021 in development but is fully operational since 2022.

#### **IRELAND**

Three-day weekend training camps specifically for ladies and young people to support the development of Polo for Women and Children in Ireland.

Lessons consisted of sessions to practice on wooden horse, short stick ball hitting, how to ride a polo horse, riding training on horse and finish the day with Games.

The projects implemented were

Provide funding for training camps and events run by Pony Club Polo, SUPA, riding centers and Polo Clubs to encourage young people to play Polo.

Establish quality coaching programs for young players

Subside the cost of the acquisition of mallets, balls and equipment

Run specific women and girl's polo Training camp and tournaments.

#### **SPAIN**

Clinic for kids 2022

Improvement course for children under 18 years old

Groups divided by levels, the mail goal is to grow the number of players and encourage team work. Two weeks of clinics with practices and tournaments by the end of each season.

The number of assistants is approximately 30 kids. There are practical classes, others of rules and classes to saddle horses.

#### **URUGUAY-**

Referees Training: January 8th, 2022

Youth Clinic: April 11,12 and 13, 2022

Referees training

Took place at the Punta del Este Polo Club during the Uruguayan Open. Eight "official" Uruguayan referees attended to a one-day training with Argentinean professional umpires Rafael Silva and Gaston Lucero. Uruguayan Polo Ass. is developing a program to have local official umpires to be able to unify criteria, order the game and take care of physical integrity of players and horses. Referees must be from different affiliated Clubs and locations.

Youth Polo Clinic

Took place at the Rio Negro Polo Club, club located at the center of the country. Thirty kids from four different clubs and locations participated on the three-day clinic. Six instructors (all of them participated on the 2020 FIP Trainers/Instructors program held by Polo University - Polo Development) were in charge and used 15 horses.

Two categories were made according to ages (6 to 8 and 9 to 12). Half morning fully dedicated to each category, the had a barbecue/asado on the last day and price giving during together with Easter Tournament which was being played at the Club (18 teams).

#### 13. Marketing and Communication Update

#### A. Game Polo

FIP has signed an MOU with Game Polo appointing them as our commercial agent.

The purpose of this MOU between FIP and GAME POLO for the appointment of GAME POLO as FIP's marketing and media agency, assisting in the promotion and development of Polo worldwide, creating and implementing new international tournaments and polo related products; set up of the procedures; marketing plans and renegotiation as well as entering new agreements with existing a new sponsors; and all other relevant and related activities for the

growth and impulse of Polo sport which could include changes to the structure of the World Polo Championships.

GAME POLO is an international marketing agency specialized in the game of polo and the organizer of the POLO RIDER CUP. It was founded by Olivier Godallier who previously launched GAME SPORTS MANAGEMENT in 2015, an international marketing agency specialized in motorsports. GAME SPORTS MANAGEMENT has been selling marketing and media rights for the International Motorcycle Federation (FIM) ever since. Olivier Godallier was FIBA Marketing Manager from 2003 till 2008, and FIM Marketing and Communications Director from 2008 till 2013. He is a recognized marketing and communications expert.

#### 14. Ambassador's Cups by Ricardo Mihanovich, Jr.

Ricardo Mihanovich, President of the Ambassador Cup Committee, made a presentation of the Ambassador Cups that were held during 2022, Punta del Este-Uruguay, Asuncion-Paraguay, Rome-Italy, Helvetia-Brazil and Buenos Aires-Argentina.

A video showing images of all the Ambassador Cups 2022 was shown and Mr. Ricardo Mihanovich thanked all organizers and participants. He made a special mention to Mr. Daniel Garcia who passed away this year and was a FIP Ambassador and organizer of the Rome Ambassador Cup for many years.

With regards to 2023 Mr. Mihanovich mentioned that he had received proposals to hold Ambassador cups in Uruguay, Paraguay, Pakistan, Italy, Brazil and Argentina.

#### 15. XII FIP World Polo Championship

A video with images of all Playoffs and the finals of the World Polo Championship was shown.

Mr. Taylor made a brief explanation of all playoffs and the finals.

A. Zone Playoffs.

#### Playoffs Zone A

Playoffs took place between March 29th and April 3rd. Two games were played between Mexico and Guatemala. The first game was won by Mexico 8 – 6 and the second was tied at 7 goals. Therefore, Mexico qualified for the Finals.

The Mexican Polo Federation, and specially Miguel Calzada, did a great job in organizing the playoffs. Each team received 26 horses and they were swapped between the teams for the two games.

### Playoffs Zone B

Playoffs took place between January 4th and 11th. Uruguay, Brazil, Chile and Peru participated in the playoffs. Uruguay won, Chile came second, Peru third and Brazil fourth. Uruguay qualified for the first time in the history of FIP's World Polo Championship to the finals.

The Uruguayan Polo Association and the Uruguayan polo community did a great job in providing over 100 horses for the playoffs and it was a success in terms of public as all games were played with a full house at the Punta del Este Polo Club. We are very grateful to the AUP, its President Valentin Martinez and Alexis Guynot de Boismenu as well as all the Uruguayan polo community for organizing for a second consecutive time the Zone B playoffs.

#### Playoffs Zone C

Playoffs took place between April 29th and May 8th at the Chantilly Polo Club. France, Spain, Italy, Switzerland and Germany participated. Spain won and Italy came in second therefore they both qualified for the finals as this is the zone with the most teams participating. Chantilly presented the polo fields in perfect shape.

Once more the French Polo Federation and Chantilly Polo Club organized the Zone C and FIP is very grateful to Jean-Edouard Mazery, Philippe Perrier and Benoit Perrier for organizing this great playoff.

#### Playoffs Zone D

A single playoff game between Australia and New Zealand will take place on Wednesday 7th of September at LARAPINTA EQUESTRIAN in Brisbane, Australia. The Australian Polo community provided the horses that were pooled between the two teams.

Peter Prendiville did a great job in supporting the Australian Polo Federation and guiding them in the organization of the playoffs and also sponsored the BPP awards. He traveled to Brisbane for the playoff game.

Both the Australian Polo Federation and The New Zealand Polo Association sent letters to Peter expressing their gratitude for the work done by Peter as well as Anto White, Jim Gilmore, Sam Hopkins and other members of the APF.

#### Playoffs Zone E

Two games between India and Pakistan were played at Inanda Polo Club and East Rand Polo Club on the 9<sup>th</sup> and 11<sup>th</sup> of September. Craig James and David Evans did a magnificent job in obtaining and classifying 52 horses that were pooled between both teams. Craig was also Tournament Director and David Horse Master for FIP.

Pakistan won both games and therefore qualified for the finals.

#### B. Finals

Eight teams participated in the Finals in Palm Beach, Florida. USA, Argentina, México, Uruguay, Spain, Italy Australia and Pakistán. Teams were separated in two brackets and four teams made it to the semifinals.

History was made in the XII FIP World Polo Championship. First, because it is the first time the trophy leaves America. Since the World Cup took place for the first time in 1987, only England made it to the final (in 1989 and 2004) so with Spain winning the tournament it ends this 35 years old streak. And second, Hope Arellano is the first woman to ever play in the final game of this event. Nina Clarkin formed part of the English squad in Mexico in 2008. The general feeling for us is of great satisfaction as history was made at the National Polo Center.

The organization was simply perfect. All the work done by the USPA, led by Carlucho Arellano and Lindsey Ebersbach was excellent. Also, the addition of Felipe Del Sel for this tournament as well as Ricardo Mihanovich, was very important. The Umpires did a great job and teams showed extraordinary camaraderie and sportsmanship.

I would also like to praise the work done by Roberto Zedda from J5-Valiente / La Dolfina and Adam Snow, the horse master of the tournament. We had 176 horses for the competition. Roberto and Adam made 8 batches of 21 horses and every team had 11 A horses, 9 B horses and 1 C horse, they were all very good and very well prepared. Proof of that is that one semifinal and the final went to overtime and the horses were still in very good shape.

I think the way the final ended summons up the whole event. An incredible crowd cheering, for both teams United States seconds away from winning the trophy, Spain fighting until the end. A throw in a few meters away from the US goal and Spain tying the match with just seconds to go. Pelayo's fantastic goal made the perfect end to a perfect tournament.

#### **World Polo Championship 2026**

Mr Taylor explained that a MOU had been signed between FIP and Polo World and Beaufort Global appointing them in representation of Dubai to make a proposal to host the 2026 World Polo Championship.

Mr Adrian Simonetti, representing Polo World and Mr Rene Beil, representing Beaufort Global, made a presentation explaining their plans to present Dubai as a host of the 2026 World Polo Championship.

#### 16. Tournaments Reports

#### C. Women's World Polo Championship

The first WPC took place between April 9th and 16th in Argentina. All games were played at Palermo with the exception of 1 game between Ireland and Brazil that was played at Pilar. It was a great success in every way. Palermo field number 2 was almost full in every game and more than full on the final day for the game between Argentina and USA. Argentina won, USA came second, England third, Italy 4th, Brazil 5th and Ireland 6th.

#### D. Polo Rider Cup 2022 and 2023

The 2<sup>nd</sup> edition of the Polo Rider Cup will take place during the month of June of this year with the participation of 14 teams at Chantilly Polo Club.

The 3<sup>rd</sup> edition of the Polo Rider Cup will tale place in St Tropez Polo Club during the month of June of 2023. The final number of teams participating has not been decided yet. There will also be the first Ladies Polo Rider Cup in 2023.

Two videos showing images of PRC 2022 and presentation of PRC 2023 were shown.

We are presently working with Game Polo on an extension and update of the agreement with them for the Polo Rider Cup.

#### E. Women's Nations Cup

USPA had proposed to organize the 2022 Nations Cup at the Villages Polo Club, Ocala Florida, between the 22<sup>nd</sup> and 26<sup>th</sup> of March of this year. Unfortunately Because of dates and availability of Argentine player to participate it was not possible to do it this year. We are looking forward to be able to organize it next year.

#### **Future Tournaments**

Mr Taylor explained that in 2023 there will be the following Championships:

- a) Ladies European Championship At Punta Ala, Italy at the beginning of July 2023
- b) European Championship At Dusseldorf polo Club, Germany in early September 2023.

As soon as FIP received information with regards to definitive dates and conditions the corresponding invitations will de sent to all European Associations.

F. Olympic Project and a presentation of the Winter World Master Game by FISE

Mr Alessandro Giachetti provided an update of the Winter World Master Game 2024 where Polo will participate as a sport, and explained how this was very important in view of the work being done towards ogtaining the approval of Polo as a Showcasing sport in Cortina 2023 Winter Olympic Games.

He also asked all Member Associations that had contacts with their National Olympic Committees to please contact him in order to obtain their support to FIP's request to be accepted as a Showcasing Sport in Cortina 2026.

#### G. Other tournaments

II FIP European Arena Polo Championship Baku 2022.

Four teams representing Azerbaijan, Austria, Spain and Switzerland participated. The Equestrian Federation of Azerbaijan Republic (ARAF) provided the horses and accommodation to all teams and Reto Gaudenzi's World Polo did a magnificent job in organizing the Championship. Austria won, with Spain taking the silver and Azerbaijan the bronze.

A video was shown of the European Arena Polo Championship and Mr Walter Scherb, who participated as part of the Austrian team, explained that it was a great tournament very well organized.

#### 17. Legal

A. Legal Cases

#### **Costs Assessment Process.**

FIP lawyers have submitted the Bill of Costs for a total amount of Australian dollars 3.200.000.

The process on costs continues and we hope to finalize it during the next year.

#### Robert de By vs Horacio Areco, Alex Taylor and et all.

FIP's New York layer has informed us that the case is in stay as neither Horacio Areco or Alex Taylor have been served.

#### 18. Miscellaneous

Mr Philippe Perrier made a presentation of the Nations Cup 2023 and 2024 to be organized by Chantilly Polo Club and the French Polo Federation in June of 2023 and August of 2024.

Mr Carlos Menendez Behety, VP of the AAP (Asociacion Argentina de Polo) made a presentation of the project that the AAP is presently working to improve polo in Argentina and offered to share their experience with all other associations in order to improve the level of polo worldwide. He explained their work with regards to marketing, Communication, Social Experience, Safety and Segmentation of tournaments. He also explained the development of the AAP Polo University.

Mr Taylor communicated that Mr Amr had expressed the intention of Saudi Arabia to also participate in the bid to host the 2026 World Polo Championship.

Mr Piero Dillier made a closing speech as President of the Federation of International Polo. He started by thanking Mr Horacio Areco for his 4 years as President and asked for all attendants to express their gratitude with a round of applauses.

He continued to express his vison for his tenure as President of FIP where he will work improving a) Communication with all member Association as well with Associations that presently are Corresponding members. For this he asked all Associations to keep updated their contact information with FIP; b) Integration, find a way to incorporate to FIP other Associations that organize polo events like the Lawyers Polo associations and c) Formulation/Innovation, study other ways to organize FIP Championships. This includes the existing Championships as well as new Championships that can be developed in the future. Look for new ways that will make easier the organization of theses championships and promote Zone Championships, like the European Championships, that in turn will allow to have games between the champions of each zone. He asked all Associations to think about this and to propose the most convenient alternatives for the different zones.

#### 19. Designation of two members to sign the meeting minutes

The General Assembly nominated Mr Alexis Guynot de Boismenu (AUP) and Mr Marcos Aldao (AAP) to sign the Minutes of the General Assembly.

#### 20. Venue and date of the Next General Assembly Meeting 2023

The General Assembly established that the 2023 General assembly will be held in hybrid way in Buenos Aires the day prior to the final of the Argentine Open 2023.

#### 21. Adjournment

FEDERACIÓN INTERNACIONAL DE POLO Estados Financieros al 30 de setiembre de 2022

## CONTENIDO

- Informe de Revisión Limitada
- Estado de Situación Financiera
- Estados de Resultados
- Estado de Resultados Integrales
- Estado de Cambio en el Patrimonio
- Estado de Flujo de Efectivo
- Notas a los Estados Financieros

Dólares estadounidenses= U\$S

Ricardo Blanco – Contador Público Costa Rica 1685 Of. 101- 003 Montevideo – Uruguay Tel.: (+598) 99549936 www.tcf-prof.com

Señores Federación Internacional de Polo: Presente

#### INFORME DE COMPILACIÓN

Señores Federación Internacional de Polo: Presente

Sobre la base de la información proporcionada por la dirección de Federación Internacional de Polo, hemos procedido a compilar, de conformidad con el Pronunciamiento Nº 18 emitido por el Colegio de Contadores, Economistas y Administradores del Uruguay, los Estados de Situación Financiera al 30 de setiembre del 2022, los correspondientes Estados de Resultados y Estado de Resultado Integral, Estado de Cambios en el Patrimonio y Estado de Flujo de Efectivo por el ejercicio económico finalizado en esa fecha.

La Dirección de la empresa es responsable de estos Estados Financieros.

Dejamos constancia que nuestra relación con la empresa Federación Internacional de Polo es la de Contadores Públicos Independientes.

Montevideo, 21 de Noviembre de 2022

CONTADOR PUBLICO
C.J.P.P.U. 129.812

Cr. Ricardo Blanco Pose

\$ 230 Pedic Medical Maria

## Estado de situación financiera al 30 de setiembre de 2022 y 2021

	Notas	U\$S	
ACTIVO		2022	2021
Activo Corriente			
Caja y equivalentes de efectivo	4	372,053	292,525
Cuentas a cobrar	5	189,207	149,217
Otras cuentas por cobrar	6	1,921,384	1,921,384
Total Activo Corriente		2,482,644	2,363,126
Activo no Corriente			
Total Activo No Corriente	•	•	-
Total Activo		2,482,644	2,363,126
PASIVO Y PATRIMONIO			
Pasivo Corriente			
Acreedores Comerciales	7	17,179	20,229
Ctras cuentas por pagar	8	493,502	472,378
Total Pasivo Corriente		510,681	492,607
Total Pasivo		510,681	492,607
Patrimonio	9		
Resultados Ejercicios Anteriores		1,851,938	1,833,490
Resultado por conversión		-	-
Resultado del Ejercicio	_	120,025	37,029
Total Patrimonio		1,971,963	1,870,519
Total Pasivo y Patrimonio	-	2,482,644	2,363,126

Las notas que se adjuntan forman parte integral de los presentes estados financieros

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## Estado de Resultado Integral - Resultado del ejercicio

Por el ejercicio finalizado el 30 de setiembre de 2022 y 2021 (expresado en dólares americanos )

	U\$S		
	2022	2021	
Ingresos	462,49 <del>9</del>	324,004	
Costo de servicios prestados	_		
Resultado Bruto	462,499	324,004	
Gastos de administración y ventas	(306,240)	(210,817)	
Resultados extraordinarios	(36,234)	(76,158)	
Resultado del Ejercicio	120,025	37,029	

## Estado de Resultado integral - Otros Resultados Integrales

Por el ejercicio finalizado el 30 de setiembre de 2022 y 2021 (expresado en dólares americanos)

	Notas	u\$s		
		2022	2021	
Resultado del ejercicio	•	120,025	37,029	
Otros resultados integrales				
Resultado por conversión				
Total otros resultados integrales		-	According to the second of the	
Resultado Integral Total		120,025	37,029	

Estado de Cambio de Patrimonio Por el ejercicio finalizado el 30 da sellembra de 2022 y 2021 (expresado en dólares americanos)

	Capital	Aportes a capitalizar	Ajustes ai patrimonio	Reservas	Resultados acumeisdos	Patrimonio total
Saldo al 30 de setiembre de 2021					1,870,519	1,870,519
Mudificaciones al saldo Inicial					<u> </u>	······································
Saldes Modificades	•	•	•	-	1,870,519	1,870,519
Ajustes Ejesticios ameriores					(18,581)	(18,581)
Resultado del Ejercicio					120,025 101,444	120,025 301,444
Movimientos del período	•	-	•	•	101,444	Vorledge
Saldo al 30 do setiembre de 2022				-	1,971,963	1,973,963
Silito at 20 ao senembre de 2022						1,571,700

Estado de flujo de Efectivo Por el ejercicio finalizado el 30 de setiembre de 2022 y 2021 (expresado en dólares americanos)

	U\$S	U\$S	
	2022	2021	
FLUJO DE EVECTIVO PROVENIENTE DE ACTIVIDADES OPERATIVAS			
Resultado del Ejercicio	120,025	37,029	
Ajustes	(18,581)	31,709	
Ajuste Ejercicios anteriores	(18,581)	31,709	
Cambios en Activos y pasivos	(21,916)	(109,113)	
Cuentas a cobrar	(39,990)	(25,309)	
Otras cuentas por cobrar Acreedores comerciales	(3,050)	(58,437)	
Otras cuentas por pagar	21,124	(25,367)	
Fondos provenientes de Operaciones	79,528	(40,375)	
VARIACIÓN DEL FLUJO NETO	79,528	(40,375)	
SALDO INICIAL DE RFECTIVO	292,525	332,900	
SALDO FINAL DE EFECTIVO	372,053	292,525	

#### NOTAS A LOS ESTADOS FINANCIEROS AL 30 DE SETIEMBRE DE 2022

#### NOTA 1 - NATURALEZA JURIDÍCA

#### 1.1 Naturaleza jurídica

La Federación Internacional de Polo es una entidad sin fines de lucro creada con el objeto de promover, fomentar y desarrollar la practica del polo en el ámbito internacional y nacional en todas sus variantes ecuestres, así como representar el deporte a nível internacional ante el Comité Olímpico Internacional y otros organismos.

La entidad se encuentra domiciliada en Viña del Mar 1656, Montevideo, Uruguay

Con fecha 15 de marzo de 2018 sus estatutos fueron aprobados por el Ministerio de Educación y Cultura, organismo regular de las entidades sin fines de lucro en la República Oriental del Uruguay.

El cierre fiscal es el 30 de setiembre de cada año.

#### 1.2 Aprobación de Estados Financieros

Los presentes Estados Financieros han sido confeccionados para su consideración y aprobación por parte de la asamblea.

#### NOTA 2 - RESUMEN DE LAS PRINCIPALES POLÍTICAS CONTABLES

Las principales políticas contables aplicadas en la preparación de los presentes estados financieros se resumen seguidamente.

#### 2.1 Bases de preparación

Los presentes estados financieros han sido preparados de acuerdo con las disposiciones establecidas en el Decreto Nº 291/14 del 14 de octubre de 2014, que son de aplicación obligatoria para los ejercicios económicos iniciados a partir del 1º de enero de 2015. Asi mismo, resultan de aplicación los decretos 372/015 y 408/016.

Estas normas requieren la aplicación de las Normas Internacionales de Información Financiera para Pequeñas y Medianas Entidades (NIIF para PYMES) emitidas por el Consejo de Normas Internacionales de Contabilidad (IASB - International Accounting Standards Board) a la fecha de publicación del presente decreto, traducidas al idioma español y publicadas en la página web de la Auditoría Interna de la Nación y las normas de presentación contenidas en el Decreto 408/016. El Decreto 408/16, publicado el 5 de enero de 2017, establece que los estados financieros correspondientes a períodos finalizados a partir de esa fecha, deberán utilizar las normas de

presentación que les correspondan según el marco normativo aplicable, cumpliendo adicionalmente con los siguientes criterios de presentación:

- Los activos y pasivos, corrientes y no corrientes, deberán presentarse como categorías separadas dentro del Estado de Situación. Los activos corrientes deberán ordenarse por orden decreciente de liquidez.
- · la presentación del resultado integral total deberá realizarse en dos estados un Estado de resultados y un Estado de resultados integral -
- · los gastos deberán presentarse en el Estado de resultados utilizando una clasificación basada en la función de los mismos.
- · las partidas de otro resultado integral deberán presentarse netas del impuesto a las rentas.
- · los flujos de efectivo procedentes de actividades operativas deberán presentarse en el Estado de Flujo de Efectivo utilizando el método indirecto.

#### 2.2 Efectivo y equivalentes de efectivo

Efectivo y equivalentes de efectivo incluye fondos disponibles en efectivo, depósitos a la vista y a plazo en bancos y otras inversiones de gran liquidez en valores con vencimientos originales a plazos de tres meses o menos

#### 2.3 Deudores comerciales

Los créditos comerciales son reconocidos inicialmente al precio de la transacción (incluyendo los costos de transacción) y posteriormente se miden a su costo amortizado aplicando el método del interés efectivo, menos una provisión por deterioro. Se contabiliza una provisión por deterioro en el valor de los créditos comerciales cuando existe evidencia objetiva que no se podrán cobrar todas las sumas adeudadas de acuerdo a los términos originalmente acordados para las cuentas por cobrar.

Los deudores comerciales a plazo que no tengan establecido una tasa de interés y se clasifiquen como activos corrientes se miden inicialmente a un importe no descontado.

#### 2.4 Propiedades, Planta y Equipo

Los ítems de Propiedades, planta y equipo se valúan a su costo histórico, menos sus depreciaciones acumuladas, y cualquier pérdida por deterioro.

El costo histórico comprende las erogaciones directamente atribuibles a dejar el activo en su ubicación y condición necesaria para que pueda operar de la forma prevista.

Los costos de mantenimiento y reparaciones se imputan a resultados en el ejercicio en que se incurren.

La depreciación sobre los bienes se calcula con base en el método lineal a los efectos de distribuir su costo durante la vida útil estimada de los bienes, a partir del mes al cual el activo respectivo es colocado en las condiciones definitivas de uso.

Si existe algún indicio de que se ha producido un cambio significativo en la tasa de depreclación, vida útil o valor residual de un activo, las mismas se revisan y se aplican de forma prospectiva en la determinación de la depreciación.

Al cierre del ejercicio se evalúa si existe algún indicio de deterioro del valor del activo, en cuyo caso se estima el valor recuperable. Si se determina que el valor contable supera su valor estimado recuperable, el valor contable del activo se reduce de inmediato a su valor recuperable.

Las ganancias y pérdidas por disposición (ventas o retiros) se determinan comparando los ingresos obtenidos con los valores de libros. Las mismas se incluyen en el Estado de resultados integrales.

#### 2.5 Acreedores comerciales

Los acreedores comerciales se reconocen inicialmente al precio de la transacción, y posteriormente se miden a su costo amortizado aplicando el método del interés efectivo.

Los acreedores comerciales a plazo que no tengan establecido una tasa de interés y se clasifiquen como activos corrientes se miden inicialmente a un importe no descontado.

#### 2.6 Provisiones

Las provisiones por reclamos legales u otras acciones de terceros son reconocidas cuando la Sociedad tiene una obligación legal o presunta emergente de hechos pasados, resulta probable que deban aplicarse recursos para liquidar la obligación y el monto de la obligación haya sido estimado en forma confiable.

Las provisiones se miden al valor presente de los importes que se espera sean requeridos para liquidar la obligación.

#### 27 Capital

Al tratarse de una entidad sin fines de lucro, no se dividen su capital en acciones, este rubro únicamente es integrado por los resultados de los ejercicios anteriores.

#### 2.8 Reconocimiento de ingresos

Los ingresos se miden al valor razonable de la contraprestación recibida o por recibir y se muestran netos de impuestos, devoluciones o descuentos.

Los ingresos por venta de bienes se reconocen cuando se transfieren los riesgos inherentes a la propiedad, la entidad no conserva ninguna participación en la gestión del activo ni retiene el control sobre los activos, el ingreso puede medirse fiablemente, es probable la cobrabilidad del crédito y los costos asociados pueden ser medidos fiablemente.

Los ingresos por ventas de servicios se reconocen en el ejercicio contable en el cual se presentan dichos servicios, en función del grado de avance del servicio prestado en proporción al servicio total comprometido.

Los ingresos por arrendamientos operativos se reconocen como otros ingresos linealmente durante el plazo del contrato.

Otros ingresos y egresos son imputados a resultados en base a su devengamiento.

#### NOTA 3 - ESTIMACIONES Y JUICIOS CONTABLES SIGNIFICATIVOS

La preparación de los estados financieros de acuerdo con Normas Contables Adecuadas en Uruguay requiere que la Dirección haga estimaciones y aplique su juicio al aplicar las políticas contables, que afectan los montos informados de activos, pasivos, ingresos y gastos. Los resultados reales podrían diferir respecto de estas estimaciones.

Los supuestos y otras causas de incertidumbre en las estimaciones y los juicios al aplicar las políticas, que tienen asociado un riesgo significativo de provocar modificaciones significativas a los saldos de activos y pasivos contabilizados en el próximo ejercicio se resumen seguidamente: Cambios en dichas estimaciones y supuestos podrían modificar en forma significativa, en el ejercicio en que dichas modificaciones se produzcan, los saldos por activos y pasivos por impuesto diferido contabilizados.

#### **NOTA 4 - EFECTIVO Y EQUIVALENTES**

	U\$S		
	2022	2021	
Caja y equivalentes de efectivo	<del></del>		
Caja chica	879	1,691	
Banco ITAU Uruguay	371,174	290,834	
Total	372,053	292,525	

#### NOTA 5 - CUENTAS A COBRAR

	U\$S	U\$S		
	2022	2021		
Cuentas a cobrar				
Argentina	9,965	25,500		
Chile	14,000	14,000		
China	2,000	•		
Costa Rica	2,000	-		
Francia	4,275	-		
Guatemala	2,000	-		
Hungria	2,000	•		
Iran	26,000	26,000		
Japon	4,000	2,000		
Kazakhstan	7,200	7,200		
Kuwait	2,000	-		
Malasia	6,000	-		
Mongolia	8,400	8,400		
Marruecos	-	7,200		
Nigeria	18,000	22,000		
Paraguay	•	2,000		
Peru	2,000	2,000		
Filipinas	4,000	4,000		
Eslovaquia	6,000	6,000		
Espana	10,000	2,000		
Suecia	6,000	6,000		
UAE	18,000	12,000		
Ucrania	_	4,000		
Uruguay	-	2,000		
Ingresos facturados a devengar	(55,250)	(55,250)		
E. Champ 2018	-	-		
Tournament fee	8,000	8,000		
Snow Polo WC 2017- Travel	12,000	12,000		
World Polo Championship	-	32,167		
Riders Cup	12,132	_		
USPA	2,752	-		
Australian Trust	55,733			
Total	189,207	149,217		

	U\$S		
	2022	2021	
Otras cuentas por cobrar		•	
Recupero de Honorarios legales	1,921,384	1,921,384	
Total	1,921,384	1,921,384	

## NOTA 7 - ACREEDORES COMERCIALES

	U\$S		
	2022	2021	
Acreedores Comerciales			
Honorarios AT	12,200	11,895	
Honorarios RB	769	610	
Honorarios SR	680	549	
Honorarios Diaz Estape	-	2,196	
Hon. Silvana	1,7 <b>0</b> 0	1,000	
Click Polo	-	1,500	
Honorarios Guynot de Boismenu	1,830	2,479	
Total	17,179	20,229	

## NOTA 8 – OTRAS CUENTAS POR PAGAR

	U\$5	U\$S		
	2022	2021		
Otras cuentas por pagar				
Robert de BY	403,811	403,811		
Jaye Alderson	55,000	55,000		
Batten Sacks	-	4,080		
Sean Baron Levi	-	9,487		
Gastos legales a compensar	32,633	-		
Acreedores Varios	2,058			
Total	493,502	472,378		

## NOTA 9 – PATRIMONIO

El detalle y la evolución de los rubos patrimoniales se expone en el anexo de estado de cambio de patrimonio.

#### 9.1 Resultados Acumulados

Los resultados acumulados incluyen los resultados no distribuidos al cierre de cada ejercicio.

#### NOTA 10 - POLÍTICA DE GESTION DEL RIESGO

De acuerdo con lo requerido por las secciones 11 y 12 de las normas internacionales de información financiera para PYMES (NIIF para PYMES) a continuación se detallan los principales tipos de riesgos a los que se encuentran expuestos los instrumentos financieros de la sociedad y las políticas de gestión de estos.

<u>Riesgo Cambiario:</u> La exposición al riesgo cambiario es mínima ya que no existen ventas nominadas en monedas que no sean la moneda funcional de la compañía.

Riesgo de Tasa de Interés: La empresa no cuenta con activos y pasivos que devenguen interés.

<u>Riesgo de Liquidez</u>: La empresa minimiza este riesgo a través de un seguimiento de sus presupuestos financieros y del perfil de vencimientos de sus activos y pasivos, teniendo acceso al financiamiento bancario en caso de ser necesario.

#### NOTA 11 – GRAVÁMENES Y LITIGIOS

La empresa tiene gravámenes o litigios pendientes al 30 de setiembre de 2022. Se encuentra reclamando los honorarios profesionales incurridos correspondientes a litigios ya concluidos con resultado favorable.

#### NOTA 12 - HECHOS POSTERIORES AL CIERRE DEL EJERCICIO

Existen hechos o circunstancias posteriores al 30 de setiembre de 2022 y la fecha de emisión de los presentes estados contables, que afecten significativamente la situación financiera, los resultados de las operaciones y los flujos de efectivo de la sociedad.

Dado que la entidad se encuentra reclamando de manera judicial los gastos legales incurridos en varias demandas en las que tuvo resultados favorables, no es posible de cuantificar según los abogados consultados cual será el recupero de los honorarios legales incurridos, que están incluidos en el rubro del activo "otras cuentas por cobrar", según las autoridades de la entidad hay probabilidades de que parte de este rubro no se pueda recuperar, lo que afectaría la ecuación patrimonial expuestas en los presentes estados financieros.

La Sociedad no ha presentado efectos significativos por la pandemia generada por el covid-19 durante el presente ejercicio, pero si ha tenido una merma menor en sus ingresos por esta situación.